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02/02/09
Accrual Basis

MODO Exhibits
Profit & Loss
January 1, 2007 through February 2, 2009

Jan 1, '07 - Feb 2, '09

Ordinary Income/Expense	
Income	
Cash Discounts	-217,190.90
Exhibit Properties	3,401,393.05
Graphics	713,027.95
Labor Revenue	6,064,887.97
Miscellaneous Revenue	1,148,753.69
Rental Properties	1,348,005.88
Services	646,547.46
Shipping Income	1,002,720.39
Storage Revenue	232,503.88
Travel Revenue	127,000.23
Total Income	14,467,656.10
Cost of Goods Sold	
Contract Labor/Services	1,891,914.78
Design	255,533.00
Equipment Rental	15,311.40
Exhibit Rentals	198,553.19
Materials	
Electronics	57,596.01
Fabric Structures	56,488.09
Laminate	21,871.83
Lumber	297,811.14
Metal Product	47,591.04
Plastics	2,148.99
Supplies and Materials	263,920.45
Vinyl Graphics	17,427.09
Materials - Other	1,224,013.81
Total Materials	1,988,868.45
Outsourced Graphics	60,864.50
Sales Taxes	16.62
Shipping	1,394,737.54
Shop Labor	13,661.20
Show Services	3,410,549.37
Small Tools and Equipment	1,348.56
Travel & Ent	
Entertainment	4,359.61
Flight and Transportation	117,033.56
Hotel	112,952.69
Meals & Entertainment	98,618.23
Mileage	2,497.83
Tolls/Parking/Taxi/Lmo	378.00
Travel	10,290.71
Travel & Ent - Other	127,771.09
Total Travel & Ent	473,901.72
Total COGS	9,705,260.33
Gross Profit	4,762,395.77
Expense	
Advertising	15,435.49
Automobile Expense	
Automobile Insurance	2,093.90
Fuel	12,832.52
Repairs	13,161.48
Automobile Expense - Other	36,653.90
Total Automobile Expense	64,741.80
Bank Service Charges	
Bad Ck Fees Paid to Employee	872.00
Charge Back Fee	334.00
Credit Card Service Fee	39,883.53
Foreign Currency Fee	70.05

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Overdraft Fee	4,358.00
Overdraft Item - Paid	3,240.00
Overdraft Item - Returned	1,320.00
Overdraft Protection	-951.36
Stop Item Charge	215.00
Wire-transfer	4,597.68
Bank Service Charges - Other	6,816.69
Total Bank Service Charges	60,755.59
Contributions	3,592.28
Dues and Subscriptions	100.00
Employee Food	6,065.95
Employee Insurance	
COBRA Insurance	6,308.04
Dental Insurance	3,303.63
Employee Insurance - Other	303,389.98
Total Employee Insurance	313,001.65
Hosting Fee	295.00
Insurance-Commercial	9,293.67
Interest Expense	
Finance Charge	12,215.65
Late Fees On Past Due Invoices	5,220.87
Interest Expense - Other	384.34
Total Interest Expense	17,820.86
Licenses and Permits	74,335.27
Medical Insurance - Employee	1,487.05
Miscellaneous	47,413.88
Office Supplies	18,397.91
Payroll Expenses	
401K Payments	65,190.53
Commission	0.00
Federal Taxes	1,153,430.43
Federal Unemployment 940	3,998.22
Insurance	18,734.06
MODO Install Payroll	4,253.70
Non-Taxable Sign-On Incentive	10,188.80
State Payroll Taxes	106,247.60
State Unemployment Tax Expense	68,787.62
Union Dues	912.50
Wage Garnishments	18,046.75
Payroll Expenses - Other	3,124,824.54
Total Payroll Expenses	4,574,614.75
Postage and Delivery	187.50
Printing and Reproduction	9,419.30
Professional Fees	
Accounting	20,698.04
Cleaning	4,932.77
Legal Fees	122,781.71
Professional Fees - Other	42,565.04
Total Professional Fees	190,977.56
Reconciliation Discrepancies	0.01
Rent	567,851.40
Repairs	
Building Repairs	2,070.00
Computer Repairs	2,137.77
Copier Maintenance	2,079.08
Equipment Repairs	21,537.59
Repairs - Other	7,364.65
Total Repairs	35,189.09
Security Alarms	
Fire Extinguisher Service	324.18

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Security Alarms - Other	2,419.82
Total Security Alarms	2,744.00
Service Charges/Late Fees	6,840.10
Software	6,506.37
Subscriptions	1,019.00
Supplies	
Petty Cash	-78.42
Supplies - Other	87,963.37
Total Supplies	87,884.95
Training	1,154.60
Utilities	
Cable Service	17,408.17
Gas and Electric	70,172.90
Internet Services	14,760.77
Rubbish removal	18,067.78
Telephone	50,082.19
Water & Sewer	1,369.03
Total Utilities	171,860.84
Website Design and Fees	2,512.88
Total Expense	6,291,498.75
Net Ordinary Income	-1,529,102.98
Other Income/Expense	
Other Income	
Interest Income	489.53
Total Other Income	489.53
Net Other Income	489.53
Net Income	<u>-1,528,613.45</u>

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